

AVITA Medical, Inc. Half-Year Financial Report for Fiscal Year 2021

Valencia, Calif., USA, 16 February 2021 and Melbourne, Australia, 17 February 2021 — AVITA Medical, Inc. (NASDAQ: RCEL, ASX: AVH) (Company) filed the attached Form 10-Q for the three and six month periods ended 31 December 2020. A copy of the filing is attached and can be accessed on the SEC filings at https://www.sec.gov/edgar/searchedgar/companysearch.html.

Authorised for release by the Chief Executive Officer of the Company.

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ABOUT AVITA MEDICAL, INC.

AVITA Medical is a regenerative medicine company with a technology platform positioned to address unmet medical needs in burns, chronic wounds, and aesthetics indications. AVITA Medical's patented and proprietary collection and application technology provides innovative treatment solutions derived from the regenerative properties of a patient's own skin. The medical devices work by preparing a RES[®] REGENERATIVE EPIDERMAL SUSPENSION, an autologous suspension comprised of the patient's skin cells necessary to regenerate natural healthy epidermis. This autologous suspension is then sprayed onto the areas of the patient requiring treatment.

AVITA Medical's first U.S. product, the RECELL® System, was approved by the U.S. Food and Drug Administration (FDA) in September 2018. The RECELL System is indicated for use in the treatment of acute thermal burns in patients 18 years and older. The RECELL System is used to prepare Spray-On Skin™ Cells using a small amount of a patient's own skin, providing a new way to treat severe burns, while significantly reducing the amount of donor skin required. The RECELL System is designed to be used at the point of care alone or in combination with autografts depending on the depth of the burn injury. Compelling data from randomized, controlled clinical trials conducted at major U.S. burn centers and real-world use in more than 10,000 patients globally, reinforce that the RECELL System is a significant advancement over the current standard of care for burn patients and offers benefits in clinical outcomes and cost savings. Healthcare professionals should read the INSTRUCTIONS FOR USE -RECELL® Autologous Cell Harvesting Device (https://recellsystem.com/) for a full description of indications for use and important safety information including contraindications, warnings and precautions.

In international markets, our products are marketed under the RECELL System brand to promote skin healing in a wide range of applications including burns, chronic wounds and aesthetics. The RECELL System is TGA-registered in Australia and received CE-mark approval in Europe. To learn more, visit www.avitamedical.com.

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This announcement includes forward-looking statements. These forward-looking statements generally can be identified by the use of words such as "anticipate," "expect," "intend," "could," "may," "will," "believe," "estimate," "look forward," "forecast," "goal," "target," "project," "continue," "outlook," "guidance," "future," other words of similar meaning and the use of future dates. Forward-looking statements in this announcement include, but are not limited to, statements concerning, among other things, our ongoing clinical trials and product development activities, regulatory approval of our products, the potential for future growth in our business, and our ability to achieve our key strategic, operational and financial goal. Forward-looking statements by their nature address matters that are, to different degrees, uncertain. Each forward-looking statement contained in this announcement is subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statement. Applicable risks and uncertainties include, among others, the timing of regulatory approvals of our products; physician acceptance, endorsement, and use of our products; failure to achieve the anticipated benefits from approval of our products; the effect of regulatory actions; product liability claims; risks associated with international operations and expansion; and other business effects, including the effects of industry, economic or political conditions outside of the company's control. Investors should not place considerable reliance on the forward-looking statements contained in this announcement. Investors are encouraged to read our publicly available filings for a discussion of these and other risks and uncertainties. The forward-looking statements in this announcement speak only as of the date of this announcement, and we undertake no obligation to update or revise any of these statements.

FOR FURTHER INFORMATION:

U.S. Media	Investors:
Sam Brown, Inc.	Westwicke Partners
Christy Curran	Caroline Corner
Phone +1 615 414 8668	Phone +1 415 202 5678
<u>christycurran@sambrown.com</u>	caroline.corner@westwicke.com
O.U.S Media	
Rudi Michelson	
Phone +61 (0)3 9620 3333	
Mobile +61 (0)411 402 737	
rudim@monsoon.com.au	
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AVITA MEDICAL, INC. ABN 28 058 466 523

Results for announcement to the market

Financial Results (in thousands)				December 2020	December 2019
Sale of goods	Up	56%	to	\$ 10,163	\$ 6,509
Other income	Down	60%	to	1,053	2,639
Net loss	Up	13%	to	15,868	14,068
Comprehensive loss	Up	12%	to	15,725	14,024

	Financial Results
	Sale of goods
	Other income
	Net loss
\bigcirc	Comprehensive los
(15)	
	Dividends
02	2019 interim divider
	2020 interim divider
	Record date for det dividends
AD	Net Tangible Asse
	Net tangible asset b
	Other explanatory share and per sha
	<i>Net Tangible Asset</i> Net assets Right of use assets Patents-in-progress Total net tangible a
	<i>□ Number of ordinary</i> Net tangible asset t
	Additional informat
	Additional disclosure months ended Decer

Dividends	Amount per Ordinary Security	Franked amount per security
2019 interim dividend	Nil	Nil
2020 interim dividend	Nil	Nil
Record date for determining entitlements to the 2020 interim dividends	Ν	I/A
Net Tangible Asset Backing	December 2020	December 2019
Net tangible asset backing per ordinary security	\$ 2.6535	\$ 3.9834
Other explanatory notes (in thousands, except share and per share data)	December	December
Net Tangible Assets:	2020	2019
Net assets Right of use assets Patents-in-progress	\$ 59,597 (1,795) (420)	\$ 87,307 (2,603) (356)
Total net tangible assets	\$ 57,382	\$ 84,348
Number of ordinary shares on issue	21,625,058	21,174,743
Net tangible asset backing per ordinary security	\$ 2.6535	\$ 3.9834

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e and further commentary on these results is contained in the attached Form 10-Q for the three months and six ember 31, 2020.

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2020

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______ to _____

Commission File Number: 001-39059



AVITA MEDICAL, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 85-1021707 (IRS Employer Identification No.)

28159 Avenue Stanford Suite 220 Valencia, CA 91355 (Address of principal executive offices and Zip Code)

Registrant's telephone number, including area code: (661) 367-9170

Securities registered pursuant to Section 12(b) of the Act:

Title of each class Common Stock, par value \$0.0001 per share Trading Symbol RCEL Name of each exchange on which registered The NASDAQ Stock Market LLC

Securities registered pursuant to section 12(g) of the Act:

None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \boxtimes No \square

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes \boxtimes No \square

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	Accelerated filer	
Non-accelerated filer	Smaller reporting company	
Emerging growth company		

If an emerging growth company, indicate by check mark if the registrant has selected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗌 No 🖾

The number of shares of the registrant's \$0.0001 par value common stock outstanding as of February 13, 2021 was 21,628,633

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SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS FORWARD-LOOKING STATEMENT

This Quarterly Report on Form 10-Q contains forward-looking statements. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act. All statements other than statements of historical facts contained in this Quarterly Report on Form 10-Q, including statements regarding our future results of operations and financial position, the anticipated impact of the novel coronavirus, or COVID-19, pandemic on our business, business strategy, prospective products, product approvals, research and development costs, anticipated timing and likelihood of success of clinical trials, expected timing of the release of clinical trial data, the plans and objectives of management for future operations and future results of anticipated products, are forward-looking statements. These statements involve known and unknown risks, uncertainties and other important factors that may cause our actual results, performance, or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements.

In some cases, you can identify forward-looking statements by terms such as "may," "will," "should," "expect," "plan," "anticipate," "could," "intend," "target," "project," "contemplate," "believe," "estimate," "predict," "potential", or "continue" or the negative of these terms or other similar expressions.

The forward-looking statements in this Quarterly Report on Form 10-Q are only predictions. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our business, financial condition, and results of operations. These forward-looking statements speak only as of the date of this Quarterly Report on Form 10-Q and are subject to a number of important factors that could cause actual results to differ materially from those in the forward-looking statements, including the factors described under the sections in this Quarterly Report on Form 10-Q titled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations."

Moreover, we operate in an evolving environment. New risk factors and uncertainties may emerge from time to time, and it is not possible for management to predict all risk factors and uncertainties.

You should read this Quarterly Report on Form 10-Q and the documents that we reference in this Quarterly Report on Form 10-Q completely and with the understanding that our actual future results may be materially different from what we expect. We qualify all of our forward-looking statements by these cautionary statements. Except as required by applicable law, we do not plan to publicly update or revise any forward-looking statements contained herein, whether as a result of any new information, future events, changed circumstances or otherwise.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders Avita Medical, Inc.

Results of review of interim financial statements

We have reviewed the accompanying consolidated balance sheet of Avita Medical, Inc., (a Delaware corporation) and subsidiaries (the "Company") as of December 31, 2020, and the related consolidated statements of operations, comprehensive loss, shareholders' equity, and cash flows for the threemonth and six-month periods ended December 31, 2020 and 2019, and the related condensed notes (collectively referred to as the "interim financial statements"). Based on our reviews, we are not aware of any material modifications that should be made to the accompanying interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

Basis for review results

These interim financial statements are the responsibility of the Company's management. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB. We conducted our reviews in accordance with the standards of the PCAOB. A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the PCAOB, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

/s/ GRANT THORNTON LLP

Los Angeles, CA February 16, 2021

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Item 1. FINANCIAL STATEMENTS

AVITA MEDICAL, INC. **Consolidated Balance Sheets** (In thousands, except share and per share data) (Unaudited)

(Unaudited)				
		As of		
	Decer	mber 31, 2020	Jur	ne 30, 2020
ASSETS	¢	50 765	¢	72 (20
Cash	\$	59,765	\$	73,639
Accounts receivable, net		1,941 440		2,076
BARDA receivables Prepaids and other current assets		814		356 990
Restricted cash		201		201
Inventory		2,289		1,125
Total current assets		65,450		78,387
Plant and equipment, net		1,488		1,363
Operating lease right-of-use assets		1,400		2,347
Intangible assets, net		420		364
Other long-term assets		152		1
Total assets	\$		\$	-
	\$	69,305	2	82,462
LIABILITIES AND SHAREHOLDERS' EQUITY	-			
Accounts payable and accrued liabilities	\$	2,793	\$	4,333
Accrued wages and fringe benefits		4,305		2,816
Other current liabilities		775		560
Total current liabilities		7,873		7,709
Contract liabilities		596		435
Operating lease liabilities, long term		1,239		1,917
Total liabilities		9,708		10,061
Contingencies (Note 10)				
Shareholders' Equity:				
Common stock, \$0.0001 par value per share, 200,000,000 shares authorized, 21,625,058 and 21,467,912				
shares issued and outstanding at December 31, 2020 and June 30, 2020, respectively		3		3
Preferred stock, \$0.0001 par value per share, 10,000,000 shares authorized, no shares issued or outstanding				
at December 31, 2020 and June 30, 2020				
Additional paid-in capital		262,086		259,165
Accumulated other comprehensive income		8,289		8,146
Accumulated deficit		(210,781)		(194,913)
Total shareholders' equity		59,597		72,401
Total liabilities and shareholders' equity	\$	69,305	\$	82,462
The accompanying notes form part of the consolidated financial statement	ıts.			
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AVITA MEDICAL, INC. Consolidated Statements of Operations (In thousands, except share and per share data) (Unaudited)

	Three months ended December 31,				Six months ended December 31,			
		2020	_	2019		2020		2019
Revenues	\$	5,103	\$	3,259	\$	10,163	\$	6,509
Cost of sales		821		846		1,750		1,465
Gross profit		4,282		2,413		8,413		5,044
BARDA income		449		386		1,045		2,437
Operating expenses:								
Sales and marketing expenses ⁽¹⁾		3,600		3,972		6,865		7,071
General and administrative expenses ⁽¹⁾		3,401		7,107		11,703		10,529
Research and development expenses ⁽¹⁾		3,361		2,312		6,735		4,131
Total operating expenses		10,362		13,391		25,303		21,731
Operating loss		(5,631)		(10,592)		(15,845)		(14,250)
Interest expense		3		9		10		20
Other income/(expense)		4		99		8		202
Loss before income taxes		(5,630)		(10,502)		(15,847)		(14,068)
Income tax expense		11				21		
Net loss	\$	(5,641)	\$	(10,502)	\$	(15,868)	\$	(14,068)
Net loss per common share:								
Basic	\$	(0.26)	\$	(0.53)	\$	(0.74)	\$	(0.73)
Diluted	\$	(0.26)	\$	(0.53)	\$	(0.74)	\$	(0.73)
Weighted-average common shares:								
Basic	21	1,623,509	1	9,877,676	21,563,576		19,298,767	
Diluted	21	1,623,509	1	9,877,676	21	1,563,576	19	9,298,767

Refer to Note 2 for information about a reclassification of share-based compensation expense

The accompanying notes form part of the unaudited consolidated financial statements.

AVITA MEDICAL, INC. Consolidated Statements of Comprehensive Loss (In thousands) (Unaudited)

	Three months ended December 31,			Six months ended December 31,				
		2020		2019	2020			2019
Net loss	\$	(5,641)	\$	(10,502)	\$	(15,868)	\$	(14,068)
Foreign currency translation gain		95		78		143		44
Comprehensive loss	\$	(5,546)	\$	(10,424)	\$	(15,725)	\$	(14,024)

The accompanying notes form part of the unaudited consolidated financial statements.

AVITA MEDICAL, INC. Consolidated Statements of Shareholders' Equity (In thousands, except shares) (Unaudited)

	Three Months Ended December 31, 2020							
				Accumulated				
				Other		Total		
			Additional	Comprehensive	Accumulated	Shareholders'		
	Shares	Amount	Paid-in-Capital	Income	Deficit	Equity		
Balance at September 30, 2020	21,623,287	\$ 3	\$ 262,431	\$ 8,194	\$ (205,140)	\$ 65,488		
Net loss					(5,641)	(5,641)		
Share-based compensation	—		(346)	—	—	(346)		
Exercise of stock options	1,771		1		—	1		
Translation gain			—	95		95		
Balance at December 31, 2020	21,625,058	<u>\$3</u>	\$ 262,086	\$ 8,289	\$ (210,781)	\$ 59,597		

	Three Months Ended December 31, 2019						
	Shares	Amount	Additional Paid-in-Capital	Accumulated Other Comprehensive Income	Accumulated Deficit	Total Shareholders' Equity	
Balance at September 30, 2019	18,728,849	\$ 3	\$ 166,252	\$ 8,150	\$ (156,449)	\$ 17,956	
Net loss					(10,502)	(10,502)	
Issuance of common stock under direct placement	2,033,898	_	81,702	—		81,702	
Issuance costs associated with direct placement		_	(5,077)	_		(5,077)	
Share-based compensation			2,903	—		2,903	
Vesting of restricted stock units	361,111						
Exercise of stock options	50,885		248	—		248	
Translation gain				78		78	
Balance at December 31, 2019	21,174,743	<u>\$3</u>	\$ 246,028	\$ 8,228	<u>\$ (166,951)</u>	\$ 87,308	
			Six Months End	led December 31, 202	20		

	Six Months Ended December 31, 2020						
	Shares	Amount	Additional Paid-in-Capital	Accumulated Other Comprehensive Income	Accumulated Deficit	Total Shareholders' Equity	
Balance at June 30, 2020	21,467,912	\$ 3	\$ 259,165	\$ 8,146	\$ (194,913)	\$ 72,401	
Net loss					(15,868)	(15,868)	
Share-based compensation	—		2,920		—	2,920	
Vesting of restricted stock units	151,837	_	—		_		
Exercise of stock options	5,309		1		—	1	
Translation gain				143		143	
Balance at December 31, 2020	21,625,058	<u>\$3</u>	\$ 262,086	\$ 8,289	<u>\$ (210,781)</u>	<u>\$ 59,597</u>	
		8					

	Six Months Ended December 31, 2019									
	Shares	Amount	Additional Paid-in-Capital	Accumulated Deficit	Total Shareholders' Equity					
Balance at June 30, 2019	18,712,996	<u>\$3</u>	\$ 165,473	<u>\$ 8,184</u>	\$ (152,828)	\$ 20,832				
Net loss					(14,068)	(14,068)				
Issuance of common stock under direct placement	2,033,898	—	81,702	—		81,702				
Issuance costs associated with direct placement			(5,077)	_	_	(5,077)				
Share-based compensation			3,575	—		3,575				
Vesting of restricted stock units	361,111		—	—		_				
Exercise of stock options	50,885		248	—		248				
Issuance of common stock to director in lieu of										
directors' fees	15,853		107		_	107				
Beginning balance adjustment related to the adoption										
of ASC 842	—		—	—	(55)	(55)				
Translation gain				44		44				
Balance at December 31, 2019	21,174,743	<u>\$3</u>	\$ 246,028	\$ 8,228	<u>\$ (166,951)</u>	\$ 87,308				

The accompanying notes form part of the unaudited consolidated financial statements.

AVITA Medical, Inc. **Consolidated Statement of Cash Flows** (In thousands) (Unaudited)

	Six Montl Decem 2020	
Cash flow from operating activities:		
Net loss	\$(15,868)	\$(14,068
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	373	164
Non-cash lease expense	276	247
Remeasurement and foreign currency transaction loss	229	6
Provision (benefit) for doubtful accounts	(6)	10
Provision for write-down of inventories	(82)	19
Share-based compensation	2,920	3,575
Issuance of common stock to directors in lieu of directors' fees		107
Changes in operating assets and liabilities:		
Trade and other receivables	144	(365
BARDA receivables	(84)	267
Prepaids and other current assets	177	65
Inventory	(1,077)	(164
Operating lease liability	(268)	(23
Other long-term assets	(151)	3
Accounts payable and accrued expenses	(1,700)	175
Accrued wages and fringe benefits	1,474	918
Other current liabilities	94	(29)
Contract liabilities	161	
Other long-term liabilities		(2
Net cash used in operations	(13,388)	(9,534
Cash flows from investing activities:		
Cash paid for plant and equipment	(472)	(128
Cash paid for patent filing fees	(163)	(118
Net cash used in investing activities	(635)	(240
Cash flow from financing activities:	()	
Proceeds from direct placement of common stock	_	81,70
Issuance cost associated with direct placement	_	(5,07
Principal repayment of finance lease	(10)	(32
Proceeds from exercise of stock options	1	24
Net cash provided/(used) in financing activities	(9)	76,840
Effect of foreign exchange rate on cash and restricted cash	158	20
Net increase (decrease) in cash and restricted cash	(13,874)	67,080
Cash and restricted cash at beginning of the period	73,840	20,374
Cash and restricted cash end of the period	\$ 59,966	\$ 87,460
Supplemental Disclosure of Cash Flow Information		
Cash paid for income taxes	\$ 42	
Cash paid for Interest		\$ 10
Plant and equipment purchases not yet paid	\$ 60	\$ 5
The accompanying notes form part of the unaudited consolidated financial statements.		
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AVITA MEDICAL, INC. Notes to Consolidated Financial Statements (Unaudited)

1. The Company

Nature of the Business

The AVITA group of companies (comprising AVITA Medical, Inc. ("AVITA" or the "Company") and its subsidiaries, including AVITA Medical Pty Limited, previously known as AVITA Medical Limited, ("AVITA Medical")) (collectively, "AVITA Group" or "we", "us", or "our") is a commercial-stage regenerative tissue company focused on the treatment of burns, trauma and other acute injuries, together with skin defects like vitiligo. The Company's lead product is the RECELL[®] System, a device that enables healthcare professionals to produce a suspension of Spray-On Skin[™] Cells using a small sample of the patient's own skin. In September 2018, the United States Food & Drug Administration ("FDA") granted premarket approval ("PMA") to the RECELL System for use in the treatment of acute thermal burns in patients eighteen years and older. Following receipt of our PMA, we commenced commercializing the RECELL System in January 2019 in the United States. In addition, the FDA has granted the Company three Investigational Device Exemptions ("IDEs") studies which have enabled the Company to initiate pivotal clinical investigational studies to seek expanded FDA (supplementary) PMA of the RECELL System for each of soft tissue reconstruction, pediatric scalds, and vitiligo. Enrollment of those clinical studies is ongoing and, if successful, those studies would enable the Company to commence commercializing the RECELL System in the United States in each of those indications.

Effective December 2, 2020 (United States time), AVITA Therapeutics, Inc., changed its corporate name to AVITA Medical, Inc. after successfully filing a Certificate of Amendment of Certificate of Incorporation with the Secretary of State of the State of Delaware. The Company's change of name was registered with the Australian Securities and Investments Commission effective as from 6 January 2021. The Company's common stock continues to trade on The NASDAQ Stock Exchange LLC ("NASDAQ") under the symbol "RCEL" and its CHESS Depositary Interests ("CDIs") continue to trade on the Australian Securities Exchange ("ASX") under the ticker symbol, "AVH".

In March 2020, the World Health Organization declared the outbreak of a novel strain of the coronavirus ("**COVID-19**") a pandemic. COVID-19 is having, and will likely continue to have, an adverse effect on the Company's business, results of operations, financial condition, and cash flows, and its future impacts remain highly uncertain and unpredictable. The Company has considered the disruptions caused by COVID-19, including lower than forecasted sales, delays to the speed of enrollment in the Company's clinical trials that may, if successful, support commercial approval and new revenues in additional markets, and macroeconomic factors, that may impact its estimates. The Company has assessed the potential impact of COVID-19 on certain accounting matters including, but not limited to, the allowance for doubtful accounts, inventory reserves and return reserves, as of December 31, 2020 and through the date of this report. During the three months and six months ended December 31, 2020, COVID-19 had minor effects on the Company's operations and financial position and cash flows. With respect to future operating results, it is not possible at this time to predict, with any degree of precision, the effects of COVID-19. Consequently, actual results for accounting estimates and assumptions, particularly those relating to the recoverability of certain intangible assets and estimates of expected credit losses on accounts receivable could differ from these estimates.

Redomiciliation

On June 29, 2020, the Company, a newly formed Delaware corporation, acquired all of the issued share capital of AVITA Medical, a then public company incorporated under the laws of the Commonwealth of Australia and former parent company of the AVITA Group. The acquisition was completed pursuant to a scheme of arrangement under Australian law and was approved by the Federal Court of Australia on June 22, 2020, and by shareholders of AVITA Medical on June 15, 2020 (the "**Redomiciliation**"). Under the Redomiciliation, all of the issued and outstanding ordinary shares of AVITA Medical, including those ordinary shares held in the form of American Depositary Shares ("**ADSs**"), were exchanged for newly issued shares of common stock of the AVITA Medical, Inc. or CHESS Depositary Interests ("**CDIs**"). This exchange was conducted on the basis of one share of common stock of AVITA Medical, Inc. for every 100 ordinary shares of AVITA Medical, effecting an 'implicit consolidation' or 'reverse split'. The holders of ordinary shares of AVITA Medical received one CDI for every 20 ordinary shares held in AVITA Medical, and the holders of AVITA Medical, Inc. for every 100 ordinary shares in AVITA Medical) received one share of common stock in AVITA Medical, and the holders of AVITA Medical, Inc. for every 100 ordinary shares in AVITA Medical) received one share of common stock in AVITA Medical, Inc. for every 100 ordinary shares in AVITA Medical) received one share of common stock in AVITA Medical, Inc. for every 100 ordinary shares in AVITA Medical) received one share of common stock in AVITA Medical, Inc. for every 100 ordinary shares in AVITA Medical) received one share of common stock in AVITA Medical, Inc. for every five ADSs held. The common stock of AVITA Medical, Inc. began trading on The NASDAQ Stock Exchange LLC ("**NASDAQ**") upon market open on July 1, 2020 under the same ticker code, "RCEL" as AVITA Medical's ADSs were traded under prior to the Redomiciliation.

As part of the exchange of shares under the Redomiciliation, a reverse split was also simultaneously implemented such that the number of shares of common stock on issue in AVITA Medical, Inc. (as set out in the consolidated financial statements) is less than the number of ordinary shares in AVITA Medical that was previously set out in the consolidated financial statements of AVITA Medical.

The Redomiciliation resulted in the domicile of the AVITA Group moving from Australia to the United States of America, with AVITA Medical, Inc. becoming the ultimate parent company of the AVITA Group. In addition, the existing listing of AVITA Medical ordinary shares on the Australian Securities Exchange ("**ASX**") (as its primary listing) and AVITA Medical ADSs on NASDAQ (as its secondary listing) was inverted and replaced with a new listing of AVITA Medical, Inc. common stock on NASDAQ (as its primary listing) under the existing ticker symbol, "RCEL" and AVITA Medical, Inc. CDIs on the ASX (as its secondary listing) under the existing ticker symbol, AVH. Five CDIs traded on ASX are equivalent to one share of common stock traded on NASDAQ.

As a result of the Redomiciliation, the reporting currency of the AVITA Group has changed from the Australian dollar to the U.S. dollar. In accordance with SEC regulation, S-X Rule 320 (e), the impact of the change in the reporting currency was included in a component of other comprehensive income (loss).

2. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying unaudited consolidated financial statements of the Company have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities and Exchange Commission (the "SEC"). Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. The information included in this quarterly report on Form 10-Q should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's annual report on Form 10-K for the fiscal year ended June 30, 2020 filed with the SEC on August 27, 2020 (the "Annual Report").

There have been no changes to the Company's significant accounting policies as described in the annual report on Form 10-K that have had a material impact on the Company's consolidated financial statements. See the summary of the Company's significant accounting policies set forth in the notes to its consolidated financial statements included in the Annual Report.

Reclassification

Certain amounts in the prior period Consolidated Statement of Operations have been reclassified to conform to the presentation of the current period financial statements. These reclassifications had no effect on the previously reported operating expense, loss before taxes, net loss and periods per share.

After the issuance of the consolidated financial statements for the year ended June 30, 2020, and the quarter ended September 30, 2020, the Company concluded that the presentation of share-based compensation should be reclassified to the functional expense line items consistent with cash compensation in accordance with SAB Topic 14. The Company has determined that such change in presentation of prior period amounts in the Statement of Operations is not material to the consolidated financial statements.

The Company reclassified share-based compensation expense of \$2.9 million for the three months ended December 31, 2019 to sales and marketing expense of \$234,000, general and administrative expense of \$2.5 million and research and development expenses of \$120,000. For the six months ended December 31, 2019, the Company reclassified share-based compensation of \$3.6 million to sales and marketing expense of \$370,000, general and administrative expense of \$2.9 million and research and development expenses of \$305,000.

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. As a result of the Redomiciliation, the parent company of the AVITA Group changed from AVITA Medical to AVITA Medical, Inc. All intercompany transactions and balances have been eliminated on consolidation.

Use of Estimates

The preparation of the accompanying consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts including doubtful accounts, carrying value of long-lived asset, the useful lives of long-lived assets, inventory, accounting for income taxes and share-based compensation and related disclosures. Estimates have been prepared on the basis of the current and available information. However, actual results could differ from estimated amounts.

Foreign Currency Translation and Foreign Currency Transactions

The financial position and results of operations of the Company's operating non-U.S. subsidiaries are generally determined using the respective local currency as the functional currency of that subsidiary. Assets and liabilities of these subsidiaries are translated at the exchange rate in effect at each period end. Income statement accounts are translated at the average rate of exchange prevailing during the period. Adjustments arising from the use of differing exchange rates from period to period are included in accumulated other comprehensive gain (loss) in shareholders' equity. Gains and losses resulting from foreign currency transactions are included in general and administrative expenses and were \$77,000 and \$114,000 for the three and six months ended December 31, 2020, respectively. For the three and six months ended December 31, 2019 amounts were not significant. The Company's non-operating subsidiaries that use the U.S. dollar as their functional currency remeasure monetary assets and liabilities at exchange rates in effect at the end of each period, nonmonetary assets and liabilities at historical rates. Gains and losses resulting from these remeasurements and foreign currency transactions are included in general and administrative expenses and were a gain of \$21,000 and a loss of \$115,000 for the three and six months ended December 31, 2020, respectively. For the three and six months ended December 31, 2020, respectively. For the three and six months ended December 31, 2020, respectively. For the three and size in effect at the end of each period, nonmonetary assets and liabilities at historical rates. Gains and loss of \$115,000 for the three and six months ended December 31, 2020, respectively. For the three and six months ended December 31, 2019 amounts were not significant.

Revenue Recognition

Revenues are recognized as control of the product is transferred to customers, at an amount that reflects the consideration expected to be received in exchange for the product. Revenues are recognized net of volume discounts. As such, revenue is recognized only to the extent a significant reversal of revenues is not expected to occur in subsequent periods. Effective July 1, 2018, the Company adopted ASC 606, *Revenue from Contracts with Customers*, using the modified retrospective method applicable to all contracts that were not completed at the date of initial application. This update outlined a comprehensive new revenue recognition model designed to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASC 606 also required additional qualitative disclosures, refer to Note 12 – Revenues for further information. For the Company's contracts that have an original duration of one year or less, the Company used the practical expedient applicable to such contracts and does not consider the time value of money. Further, because of the short duration of these contracts, the Company has not disclosed the transaction price for the remaining performance obligations as of each reporting period or when the Company expects to recognize this revenue. The Company has further applied the practical expedient to exclude sales tax in the transaction price and expense contract fulfilment costs such as commissions and shipping and handling expenses as incurred.

Concentrations

Financial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash, and trade and other receivables. As of December 31, 2020, and June 30, 2020, substantially all of the Company's cash was deposited in accounts at financial institutions, and amounts exceed federally insured limits. Management believes that the Company is not exposed to significant credit risk due to the financial strength of the depository institutions in which its cash is held.

As of December 31, 2020 and June 30, 2020, no single customer accounted for more than 10% of net accounts receivable. For the three months and six months ended December 31, 2020, no single customer accounted for more than 10% of total revenues. For the three months ended December 31, 2019, no single customer accounted for more than 10% of total revenues. For the six months ended December 31, 2019, one customer accounted for approximately 11% of total revenues.

Restricted Cash

Pursuant to a contractual agreement with American Express to maintain the business credit card, the Company must maintain restricted cash deposits which amounted to approximately \$201,000 and \$201,000 as of December 31, 2020 and June 30, 2020, respectively.

BARDA Income and Receivables

The AVITA Group was awarded a Biomedical Advance Research and Development Authority ("**BARDA**") contract in September 2015. Under this arrangement BARDA supported the Company's research and development for the Company's product, including the ongoing U.S. clinical regulatory program targeted towards PMA, our compassionate use program, clinical and health economics research. The BARDA contract supports the Company's ongoing Pediatric Scalds clinical trial.

Consideration received under the BARDA arrangement is earned and recognized under a cost-plus-fixed-fee arrangement in which the Company is reimbursed for direct costs incurred plus allowable indirect costs and a fixed-fee earned. Billings under the contracts are based on approved provisional indirect billing rates, which permit recovery of fringe benefits, general and administrative expenses and a fixed fee.

The Company has concluded that grants under the BARDA relationship is not within the scope of ASC 606, as it does not meet the definition of a contract with a "customer." The Company has further concluded that Subtopic 958-605, *Not-for-Profit-Entities-Revenue Recognition* also does not apply, as the Company is a business entity and the payments are with governmental agencies or units. With respect to the BARDA arrangement, we considered the guidance in IAS 20, *Accounting for Government Grants and Disclosure of Government Assistance*, by analogy. BARDA income and related receivables are recognized when there is reasonable assurance that the amount will be received, and all attaching conditions have been complied with. When the payment relates to an expense item, the amount received is recognized as income over the period when the expense was incurred.

3. Accounting Standards Update

Recent Accounting Pronouncements Not Yet Adopted

In December 2019, the FASB issued ASU 2019-12, *Simplifying the Accounting for Income Taxes*, or ASU 2019-12, which includes amendments to simplify the accounting for income taxes by removing certain exceptions to the general principles in ASC 740, *Income Taxes*, or ASC 740. The amendments also improve consistent application of and simplify U.S. GAAP for other areas of ASC 740 by clarifying and amending existing guidance. The new guidance is effective for the Company for annual periods beginning after December 15, 2021 and interim periods within fiscal years beginning after December 15, 2022. Early adoption of the amendments is permitted. The Company is currently evaluating the potential impact that the adoption of ASU 2019-12 will have on its consolidated financial statements.

4. Leases

On July 1, 2019, the Company adopted Accounting Standards Codification No. 842, *Leases*, ("ASC 842"), which requires lessees to recognize operating leases on the balance sheet as a right-of-use asset ("ROU") and lease liability.

At contract inception, the Company determines whether the contract is a lease or contains a lease. A contract contains a lease if the Company is both able to identify an asset and can conclude it has the right to control the identified asset for a period of time. Leases with an initial term of twelve months or less are not recorded on the consolidated balance sheet.

The Company has operating leases for corporate office space, manufacturing and warehouse facility. The Company has finance leases for equipment and furniture. The Company's leases have remaining lease terms of less than one year to five years, some of which include options to renew the lease. Approximately \$2,000 and \$11,000 in finance leases was included in Other current liabilities as of December 31, 2020 and June 30, 2020, respectively.

During November 2020, the Company remeasured the lease liability for an office lease due to a change in the lease term. As a result of the remeasurement of the lease liability, there was a reduction of approximately \$563,000 to the operating lease ROU assets and operating lease liabilities. There was no impact on earnings as a result of the modification. In addition to the modification for the office lease, the Company entered into a new lease in November 2020 for additional warehouse space. The new lease resulted in an increase of \$236,000 to the operating lease ROU assets and operating lease liabilities.

ROU assets represent the Company's right to control an underlying asset for the lease term, and lease liabilities represent the Company's obligation to make lease payments arising from the lease. ROU assets and lease liabilities are recognized at commencement date based on the present value of lease payments over the lease term. As the Company's leases do not provide an implicit rate, the Company used its incremental borrowing rate ("**TBR**") based on the information available at commencement date or modification date in determining the discount rate used to present value lease payments. The Company used the IBR on July 1, 2019 for its operating leases that commencement date or modification date. For leases that were modified and entered into in the current period, the Company used the IBR in effect on the commencement date or modification date. In determining the IBR, the Company considered its credit rating and current market interest rates. The IBR used approximates the interest that the Company would be required to pay for a collateralized loan over a similar term. Additionally, the Company used the portfolio approach when applying the discount rate selected based on the dollar amount and term of the obligation. Certain leases for equipment and furniture contain bargain purchase options and are classified as finance leases. The Company's leases typically do not include any residual value guarantees or asset retirement obligations.

The Company's lease terms are only for periods in which it has enforceable rights. A lease is no longer enforceable when both the lessee and the lessor each have the right to terminate the lease without permission from the other party with no more than an insignificant penalty. The Company has options to renew some of these leases for three years after their expiration. The Company considers these options, which may be elected at the Company's sole discretion, in determining the lease term on a lease-by-lease basis.

Some leases require variable payments for common area maintenance, property taxes, parking, insurance, and other variable costs. The variable portion of lease payments is not included in operating lease ROU assets or operating lease liabilities. Variable lease costs are expensed when incurred.

The following table sets forth the Company's operating lease expense which are included in general and administrative expenses in the consolidated statements of operations (in thousands):

	Th	Three Months ended December 31,				Six Months ended December 31			
	2	2020	2	2019	2	2020	2	2019	
Operating lease cost	\$	184	\$	360	\$	175	\$	351	
Variable lease cost		12		24		12		23	
Total lease cost	\$	196	\$	384	\$	187	\$	374	

	Total lease cost	\$	196	\$	384	\$	187	\$	374
Suppl	emental cash flow information related to operatir	ng leases for the six n	nonths ended	l Decembe	er 31, 2020 a	and 2019	was as fo	llows (in	thousands):
\bigcirc				Six Months December 3			Six Months December 31		
	Cash paid for amounts included in the	ne measurement of le	ase liabilities	5:		_			
615	Operating cash outflows from c	perating leases		\$	352	9	5	334	

		4	2020	2019	20	020	
Operat	ing lease cost	\$	184	\$ 360	\$	175	\$
Variab	le lease cost		12	24		12	_
T	otal lease cost	\$	196	\$ 384	\$	187	\$
							_
Supplementa	l cash flow information related to operating leases for the	he six n	nonths ende	d December 31, 2020	and 2019	was as follow	vs (i
<u> </u>							
))				Six Months ended		Six Months ende	
		4 61	11.1.11.1	December 31, 2020	D	ecember 31, 201	19
	Cash paid for amounts included in the measureme		ase habilitie		¢	25	2.4
)	Operating cash outflows from operating lease	es		\$ 352	\$	33	34
unnlemente	l balance sheet information, as of December 31, 2020 a	nd Juna	- 30 - 2020 r	alated to operating lea	606 W06 06	follows (in f	how
appiententa	i balance sheet information, as of December 51, 2020 a	na June	2 30, 2020 1	enated to operating lea	ses was as	ionows (in u	nou
			As of Dec	ember 31, 2020	46.0	f June 30, 2020	
	Reported as:		ASOIDC	cmber 51, 2020	130	r sunc 30, 2020	
5	Operating lease right-of-use assets		\$	1,795	\$	2,347	
)	Total right-of-use assets		\$	1,795	\$	2,347	
	Other current liabilities:		ф ————————————————————————————————————	1,770		2,8 17	
	Operating lease liabilities, short-term		\$	667	\$	533	
	Operating lease liabilities, long term		Ψ	1,239	Ψ	1,917	
1	Total operating lease liabilities		\$	1,906	\$	2,450	
			Ψ	1,900	Ψ	2,130	
	Operating lease weighted average remaining lease term (years)			3.05		3.91	
	Operating lease weighted average discount			5.05		5.91	
	rate			6.62%		7.509	%
As of Decem	ber 31, 2020, maturities of the Company's operating le	ase liab	oilities are as	follows (in thousands	s):		
)				× ×	,		
2					Operatio	ng Leases	
IJ	Remaining 2021				\$	383	
	2022					784	
	2023					428	
5	2024					413	
\mathcal{I}	2025 and thereafter				<u>+</u>	105	
2	Total lease payments				\$	2,113	
\mathcal{I}	Less imputed interest				<u>ф</u>	(207)	
24	Total operating lease liabilities				\$	1,906	
As of Decem	ber 31, 2020, there were no leases entered into that had	not ye	t commence	d.			
			15				
			1.5				

	Opera	ting Leases
Remaining 2021	\$	383
2022		784
2023		428
2024		413
2025 and thereafter		105
Total lease payments	\$	2,113
Less imputed interest		(207)
Total operating lease liabilities	\$	1,906

5. Inventory

The composition of inventory is as follows (in thousands):

	December 31, 2020	June 30, 2020
Raw materials	\$ 1,139	\$ 947
Work in process inventory	653	_
Finished goods	497	178
Total inventory	\$ 2,289	\$ 1,125

The Company has reduced the carrying value of its inventories to reflect the net realizable value. Charges for estimated excess and obsolescence are recorded in cost of sales in the consolidated statements of operations. Inventory impairments recognized in cost of sales are a result of expired product and were \$12,000 and \$55,000 for the three months and six months ended December 31, 2020, respectively and \$134,000 and \$187,000 for the three and six months ended December 31, 2019, respectively.

6. Intangible Assets

The composition of intangible assets, net is as follows (in thousands):

		As	of December 31,	2020	As of June 30, 2020				
	Weighted Average Life	Gross Amount	Accumulated Amortization	Net Carry Amount	Gross Amount	Accumulated Amortization	Net Carry Amount		
Patent 1	3	\$ 258	\$ (142)	\$ 116	\$ 235	\$ (101)	\$ 134		
Patent 2	14	106	(11)	95	74	(9)	65		
Patent 3	15	141	(13)	128	125	(9)	116		
Patent 5	20	46	(2)	44	26		26		
Trademarks	Indefinite	37		37	23		23		
Total intangible assets		\$ 588	\$ (168)	\$ 420	\$ 483	\$ (119)	\$ 364		

During the three and six months ended December 31, 2020 and 2019, the Company did not identify any events or changes in ercumstances that indicated the carrying value of its intangibles may not be recoverable. As such, there was no impairment of intangibles assets recognized for the three and six months ended December 31, 2020 and 2019. Amortization expense of intangibles included in the consolidated statements of operations was \$26,000 and \$49,000 for the three and six months ended December 31, 2020, respectively and \$0 and \$10,000 for the three and six months ended December 31, 2019, respectively.

The Company expects the future amortization of amortizable intangible assets held at December 31, 2020 to be (in thousands):

	Estimated Amortiz Expense	ation
Remainder of 2021	\$	55
2022		79
2023		22
2024		22
2025		22
2026 and thereafter		183
Total	\$	383

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7. Plant and Equipment

The composition of property, plant and equipment, net is as follows (in thousands):

	Useful Lives	As of I	December 31, 2020	f June 30, 2020
Computer equipment	3 years	\$	849	\$ 802
Computer software	3 years		514	369
Construction in progress			276	138
Furniture and fixtures	7 years		427	425
Laboratory equipment	5 years		255	194
Leasehold improvements	Lesser of life or lease term		242	216
RECELL Moulds	5 years		130	100
Less: accumulated amortization and				
depreciation			(1,205)	 (881)
Total property, plant and equipment, net		\$	1,488	\$ 1,363

Depreciation expense related to plant and equipment for the three months ended December 31, 2020 and 2019 was \$135,000 and \$88,000, respectively. Depreciation expense for the six months ended December 31, 2020 and 2019, was \$324,000 and \$154,000 respectively.

8. Prepaids and Other Current Assets

Prepaids and other current assets consisted of the following (in thousands):

	As of Decembe 2020	As of December 31, 2020			
Prepaid expenses	\$	637	\$	792	
Lease deposits		2		123	
Other receivables		50		75	
Contract assets		125		0	
Total prepaids and other current assets	\$	814	\$	990	

Prepaid expenses primarily consist of prepaid benefits and insurance. For information regarding contract assets refer to Note 12.

9. Reporting Segment and Geographic Information

The Company views its operations and manages its business in one reporting segment. Long-lived assets were primarily located in the United States as of December 31, 2020 and June 30, 2020 with an insignificant amount located in Australia and the United Kingdom. Revenue by region for the three and six months ended December 31, 2020 and 2019 were as follows (in thousands):

		Thr	Three Months Ended December 31,			Six Months Ended D			December 31,	
			2020		2019		2020		2019	
	Revenue:									
))	United States	\$	5,020	\$	3,099	\$	9,990	\$	6,229	
ノ	Foreign:									
	Australia		53		125		133		171	
))	United Kingdom		30		35		40		109	
	Total	\$	5,103	\$	3,259	\$	10,163	\$	6,509	

10. Contingencies

The Company is subject to certain contingencies arising in the ordinary course of business. The Company records accruals for these contingencies to the extent that a loss is both probable and reasonably estimable. If some amount within a range of loss appears to be a better estimate than any other amount within the range, that amount is accrued. Alternatively, when no amount within a range of loss appears to be a better estimate than any other amount, the lowest amount in the range is accrued. The Company expenses legal costs associated with loss contingencies as incurred. As of December 31, 2020 and June 30, 2020, the Company did not have any outstanding or threatened litigation that would have a material impact to the financial statements.

11. Common and Preferred Stock

On June 29, 2020, a statutory scheme of arrangement under Australian law to effect a redomiciliation of the AVITA Group from Australia to the United States of America was implemented (the "**Scheme**"). The Scheme was approved by shareholders on June 15, 2020 and approved by the Federal Court of Australia on June 22, 2020.

Pursuant to the Scheme, all ordinary shares in AVITA Medical, the former parent company of the AVITA Group, were exchanged for shares of common stock in AVITA Medical, Inc., which at the time was named AVITA Therapeutics, Inc. As a result, AVITA Medical, Inc. became the sole shareholder of AVITA Medical and the new parent company of the AVITA Group. In conjunction with the Scheme, an implicit reverse split on a 1 for 100 basis was implemented whereby shareholders of AVITA Medical received one share of common stock in AVITA Medical, Inc. for every 100 ordinary shares held in AVITA Medical. AVITA Therapeutics, Inc. changed its name to AVITA Medical, Inc. in December 2020.

Under the Scheme, eligible shareholders in AVITA Medical received consideration in the form of:

- five CDIs in AVITA Medical, Inc. for every 100 ordinary shares in AVITA Medical that were held by them; or
- one share of common stock in AVITA Medical, Inc. for every 5 ADSs in AVITA Medical that were held by them.

The Company's CDIs are quoted on the ASX under AVITA Medical's existing ASX ticker code, "AVH". The Company's shares of common stock are quoted on NASDAQ under AVITA Medical's existing NASDAQ ticker code, "RCEL". One share of common stock on NASDAQ is equivalent to five CDIs on the ASX.

As a result of the 'implicit consolidation' that occurred under the Scheme, the number of shares of common stock on issue in the Company (as set out in the consolidated financial statements) is less than the number of ordinary shares in AVITA Medical that was previously set out in the consolidated financial statements of AVITA Medical. All common share amounts included in the consolidated financial statements have been retroactively reduced by a factor of one hundred and all per share amounts have been increased by a factor or one hundred, with the exception of the Company's common stock par value.

The Company is authorized to issue 200,000,000 shares of common stock, par value \$0.0001 per share, and 10,000,000 shares of preferred stock, par value \$0.0001 per share, issuable in one or more series as designated by the Company's board of directors. No other class of capital stock is authorized. As of December 31, 2020, and June 30, 2020, 21,625,058 and 21,467,912 shares of common stock, respectively, were issued and outstanding and no shares of preferred stock were outstanding.

12. Revenues

Revenues

The Company's revenue consists of sale of the RECELL System to hospitals or other treatment centers ("customers"), predominately in the United States.

Contract Assets and Contract Liabilities

The Company receives payments from customers based on contractual terms. Trade receivables are recorded when the right to consideration becomes unconditional. The Company satisfies its performance obligation on product sales when the products are shipped or delivered, depending on the terms of the sale. Payment terms on invoiced amounts are typically 30-90 days, and do not include a financing component.

Contract assets include amounts related to the Company's contractual right to consideration for both completed and partially completed performance for which the Company does not have the right to payment. As of December 31, 2020, and June 30, 2020, the Company had \$125,000 and \$0 in contract assets, respectively.

Contract liabilities are recorded when the Company receives payment prior to satisfying its obligation to transfer goods to a customer. The Company had \$596,000 and \$435,000 of contract liabilities as of December 31, 2020 and June 30, 2020, respectively. For the three months ended December 31, 2020 and 2019, revenue recognized from amounts included in the beginning balance of contract liabilities was not significant.

Remaining Performance Obligations

Revenues from remaining performance obligations are calculated as the dollar value of the remaining performance obligations on executed contracts. The estimated revenue expected to be recognized in the future related to performance obligations that are unsatisfied (or partially unsatisfied) pursuant to the Company's existing customer agreements is \$9.6 million as of December 31, 2020. The majority of which relates to our July 13, 2020 contract with BARDA for the purchase, delivery and storage of RECELL Systems under the Strategic National Stockpile ("SNS") for a period of three years for use in a mass casualty or other emergency situation.

13. Share-Based Payment Plans

Overview of Employee Share-Based Compensation Plans

In November 2014, our former parent company, AVITA Medical, adopted the Employee Share Plan and the Incentive Option Plan (collectively, the "2016 Plans"). The 2016 Plans previously authorized the issuance of stock options or other share-based instruments representing up to 7.5% of outstanding capital of AVITA Medical. Any increase in the maximum number of shares issuable under the 2016 Plans was subject to shareholder approval or to an increase in the total number of ordinary shares outstanding. Upon Redomiciliation, the 2016 Plans were terminated with respect to future grants and accordingly, there are no more shares available to be issued under the 2016 Plans. In addition, upon Redomiciliation, the Company had an implicit 100-1 reverse stock split and all share information presented below has been presented on a reverse split stock basis.

During November 2020, the Company, pursuant to Rule 416 under the Securities Act of 1933, filed a registration statement on form S-8 to register a total of 1,750,000 shares of common stock which may be issued pursuant to the terms of the Avita Medical, Inc. 2020 Omnibus Incentive Plan.

Share-Based Payment Expenses

Share-based payment transactions are recognized as compensation cost based on the fair value of the instrument on the date of grant. For shares granted under the 2020 Omnibus Incentive Plan, the Company uses the Black Scholes option valuation model to estimate the grant date fair value of employee stock options. For the shares granted under the 2016 Plan the Company used the Binomial valuation model to estimate the grant date fair value of the stock options.

During the three months ended December 31, 2020 the Company recorded a net reduction of \$346,000 to share-based compensation expense. For the six months ended December 31, 2020, the Company recorded \$2.9 million in compensation expense. For the three and six months ended December 31, 2019, the Company recorded \$2.9 million and \$3.5 million, respectively. No income tax benefit was recognized in the consolidated statements of comprehensive loss for share-based payment arrangements for the three and six months ended December 31, 2020 and 2019.

The Company has included share-based compensation expense as part of operating expenses in the accompanying Consolidated Statements of Operations as follows:

		Three Months Ended December 31,		hs Ended ber 31,
	2020	2019	2020	2019
Sales and marketing expenses	294	234	624	370
General and administrative expenses	(774)	2,549	1,992	2,900
Research and development expenses	134	120	304	305
Total	(346)	2,903	2,920	3,575

A summary of stock option activity under the employees share option plan arrangement as of December 31, 2020 and changes during the

	Service Only Stock Options	Performance Based Stock Options	Total Stock Options
Outstanding at June 30, 2020	904,353	356,171	1,260,524
Exercised	(5,309)		(5,309)
Expired	(3,565)	(2)	(3,567)
Forfeited	(74,878)	(22,500)	(97,378)
Outstanding at December 31, 2020	820,601	333,669	1,154,270
Exercisable at December 31, 2020	384,256	298,897	683,153

Restricted Stock Units

Restricted stock units ("RSUs") are granted to executives as part of their long-term incentive compensation. RSU awards are approved by the Compensation Committee as determined necessary. The RSU awards have a contractual term of 10 years and vest in accordance with the tenure or performance conditions as determined by the Compensation Committee. The grant date fair value is determined based on the price of the Company stock on the ASX on the date of grant. RSUs primarily consist of awards to the Chief Executive Officer and other executives.

A summary of the Company's unvested shares activity as of and for the six months ended December 31, 2020, is presented below:

	Service Condition RSU	Performance Conditions RSU	Total RSU
Unvested RSUs outstanding at June 30, 2020	95,013	244,346	339,359
Granted		5,000	5,000
Vested		(151,837)	(151,837)
Forfeited		(45,002)	(45,002)
Unvested RSUs outstanding at December 31, 2020	95,013	52,507	147,520

14. Income Taxes

At June 30, 2020, the Company and its subsidiaries had net operating loss carryforwards for U.S. federal, state, United Kingdom, and Australian income tax purposes of \$88.5 million, \$57.5 million, \$29.8 million, and \$34.1 million, respectively. The net operating loss carryforwards may be subject to limitation regarding their utilization against taxable income in future periods due to "change of ownership" provisions of the Internal Revenue Code and similar state and foreign provisions. Of these carryforwards, \$21.7 million will expire, if not utilized, in various years through 2038. The remaining loss carryforwards have no expiration.

In assessing the recoverability of its deferred tax assets, the Company considers whether it is more likely than not that its deferred assets will be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income in those periods in which temporary differences become deductible and/or net operating losses can be utilized. The Company considers all positive and negative evidence when determining the amount of the net deferred tax assets that are more likely than not to be realized. This evidence includes, but is not limited to, historical earnings, scheduled reversal of taxable temporary differences, tax planning strategies and projected future taxable income. Based upon the weight of available evidence including the uncertainty regarding the Company's ability to utilize certain net operating losses and tax credits in the future, the Company has established a full valuation allowance against all its net deferred tax assets. The deferred tax assets are primarily net operating loss carryforwards for which management has determined it is more likely than not that the deferred tax assets will not be realized.

The Company recognizes the tax benefit from an uncertain tax positions only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities based on the technical merits of the position. The tax benefits recognized in the consolidated financial statements related to a particular tax position are measured based on the largest benefit that has a greater than a 50% likelihood of being realized upon settlement. The amount of unrecognized tax benefits is adjusted as appropriate for changes in facts and circumstances, such as significant amendments to existing tax law, new regulations or interpretations by the taxing authorities, new information obtained during a tax examination, or resolution of an examination.

The Company has not identified any uncertain tax positions as of December 31, 2020 or June 30, 2020.

On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") was enacted in the United States. The CARES Act provides numerous tax provisions and other stimulus measures, including temporary changes regarding the prior and future utilization of net operating losses and technical corrections from prior tax legislation for tax depreciation of certain qualified improvement property. The Company evaluated the provisions of the CARES Act and does not anticipate the associated impacts, if any, will have a material effect on its financial position.

15, Net Loss per Share

The following is a reconciliation of the basic and diluted loss per share computations:

CD	Three months ended December 31, Six months ended December			ember 31,						
			(in thousands, except per share data)							
			2020 2019		2020			2019		
	Net Loss		\$	5,641	\$	10,502	\$	15,868	\$	14,068
	Weighted-average common shares - outstanding, basic			21,624		19,878		21,564		19,299
77	Weighted-average common shares - outstanding, diluted			21,624		19,878		21,564		19,299
	Net loss per common share, basic		\$	0.26	\$	0.53	\$	0.74	\$	0.73
\bigcirc	Net loss per common share, diluted		\$	0.26	\$	0.53	\$	0.74	\$	0.73
\bigcirc										
		20								

The Company's basic net loss per share is calculated by dividing the net loss by the weighted-average number of shares of common stock outstanding for the relevant period. For the purposes of the calculation of diluted net loss per share options to purchase common stock, restricted stock units and unvested shares of common stock issued upon the early exercise of stock options have been excluded from the calculation of diluted net loss per share as their effect is anti-dilutive. Because the Company has reported a net loss for the three and six months ended December 31, 2020 and 2019, diluted net loss per common share is the same as the basic net loss per share for those periods.

The loss per share incorporates the impact of the reverse stock split that was effectuated in conjunction with the Redomicilation. In accordance with ASC 260, the impact of the reverse stock split was retrospectively applied for all periods presented.

16. Retirement Plans

The Company offers a 401(k)-retirement savings plan (the "401(k) Plan") for its employees, including its executive officers, who satisfy certain eligibility requirements. The Internal Revenue Code of 1986, as amended, allows eligible employees to defer a portion of their compensation, within prescribed limits, on a pre-tax basis through contributions to the 401(k) Plan. The Company matches contributions to the 401(k) Plan based on the amount of salary deferral contributions the participant makes to the 401(k) Plan. The Company will match up to 6% of an employee's compensation that the employee contributes to his or her 401(k) Plan account. Total Company matching contributions to the 401(k) Plan were \$145,000 and \$138,000 in the three months ended December 31, 2020 and 2019, respectively and \$310,000 and \$293,000 for the six months ended December 31, 2020 and 2019, respectively.

17, Subsequent Events

The Company has evaluated subsequent events through the filing of this Quarterly Report on Form 10-Q and determined that there have been no events that have occurred that would require adjustments to our disclosures in the consolidated financial statements.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our unaudited consolidated financial statements and related notes appearing elsewhere in this Quarterly Report on Form 10-Q.

Our actual results and timing of certain events may differ materially from the results discussed, projected, anticipated, or indicated in any forward-looking statements. We caution you that forward-looking statements are not guarantees of future performance and that our actual results of operations, financial condition and liquidity, and the development of the industry in which we operate may differ materially from the forward-looking statements contained in this Quarterly Report on Form 10-Q. In addition, even if our results of operations, financial condition and liquidity, and the development of the forward-looking statements contained in this Quarterly Report on Form 10-Q. In addition, even if our results of operations, financial condition and liquidity, and the development of the industry in which we operate are consistent with the forward-looking statements contained in this Quarterly Report on Form 10-Q, they may not be predictive of results or developments in future periods.

The following information and any forward-looking statements should be considered in light of factors discussed elsewhere in this Quarterly Report on Form 10-Q, including those risks identified under Part II, Item 1A. Risk Factors.

We caution readers not to place undue reliance on any forward-looking statements made by us, which speak only as of the date they are made. We disclaim any obligation, except as specifically required by law and the rules of the SEC, to publicly update or revise any such statements to reflect any change in our expectations or in events, conditions or circumstances on which any such statements may be based, or that may affect the likelihood that actual results will differ from those set forth in the forward-looking statements.

Overview

The AVITA group of companies (comprising AVITA Medical, Inc. ("AVITA" or the "Company") and its subsidiaries, including AVITA Medical Pty Limited ("AVITA Medical")) (collectively, "AVITA Group" or "we", "us", or "our") is a regenerative medicine group with a technology platform positioned to address unmet medical needs in burn injuries, trauma and other acute injuries, together with skin defects like vitiligo. Our patented and proprietary platform technology provides innovative treatment solutions derived from the regenerative properties of a patient's own skin. Our medical device works by preparing Spray-On Skin[™] Cells, an autologous cellular suspension comprised of the patient's skin cells, which is then sprayed on the patient in order to regenerate natural healthy epidermis.

Our first United States ("U.S.") product, the RECELL[®] System, was approved by the U.S. Food and Drug Administration ("FDA") in September 2018 for the treatment of acute thermal burn injuries in patients 18 years and older. The RECELL System is used to prepare Spray-On Skin Cells using a small amount of a patient's own skin, providing a new way to treat severe burns, and simultaneously significantly reducing the amount of donor skin required. The RECELL System is designed to be used at the point of care as a standalone product, or in combination with "skin transplants", known as split-thickness skin autografts, depending on the depth of the burn injury. The pivotal studies leading to the RECELL System's FDA premarket approval ("PMA") for the treatment of acute thermal burns, demonstrated that the RECELL System treated burns using 97.5 percent less donor skin when used alone in second-degree burns, and 32 percent less donor skin when used with autograft for third-degree burns compared to standard of care autografting. In these studies, a statistically significant reduction in donor skin required to treat burn patients with the RECELL System was realized without any associated compromise to healing or safety outcomes. Donor site outcomes from the clinical trial for second-degree burns also revealed a statistically significant reduction in patient-reported pain, increased patient satisfaction and improved scar outcomes.

Our compelling data from prospective, randomized, controlled clinical trials conducted at major United States burn centers, health economics modeling, and real-world use globally, demonstrate that the RECELL System is a significant advancement over the current standard of care for burn patients and offers benefits in clinical outcomes and cost savings.

Following receipt of our PMA, we commenced commercializing the RECELL System in January 2019 in the U.S., and we expect the dominant focus of our commercial efforts to be directed towards the U.S. market going forward.

The RECELL System is Therapeutic Goods Administration ("**TGA**") registered in Australia cleared for use in the treatment of burns, acute wounds, scars and repigmentation (vitiligo). In Europe, the RECELL System received CE-mark approval for the treatment of burns, chronic wounds, scars and vitiligo. Presently, we are not actively marketing the RECELL System internationally and therefore do not derive meaningful revenue from the RECELL System in these markets.

Our website address is www.avitamedical.com. Information contained on our website is not part of or incorporated into this report. We make our periodic reports, together with any amendments, available on our website, free of charge, as soon as reasonably practicable after we electronically file or furnish the reports with the Securities and Exchange Commission ("SEC") or with the Australian Securities Exchange ("ASX"). The SEC maintains an internet site, www.sec.gov, which contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC. Copies of announcements made by the Company to the ASX are available on ASX's website (www.asx.com.au).

Corporate History

AVITA Therapeutics, Inc. (now AVITA Medical, Inc), a Delaware corporation, was originally formed in April 2020. The former parent company of the AVITA Group, AVITA Medical Pty Limited ("AVITA Medical") was formed under the laws of the Commonwealth of Australia in December of 1992 and has operated as AVITA Medical since 2008. AVITA Medical's ordinary shares originally began trading in Australia on the ASX on August 9, 1993. AVITA Medical's ordinary shares, in the form of American Depositary Shares ("ADSs"), began trading on the NASDAQ Stock Market LLC ("NASDAQ") on October 1, 2019 under the ticker symbol "RCEL".

On June 29, 2020, a statutory scheme of arrangement was implemented under Australian law to change the domicile of the AVITA Group from Australia to the U.S. Under the scheme of arrangement, AVITA Therapeutics became the new parent company of the AVITA Group, and all ordinary shares in AVITA Medical (including ordinary shares represented by ADSs) held by securityholders were exchanged for shares of common stock or CHESS Depositary Interests ("**CDIs**"). As a result, the existing listing of AVITA Medical Ltd. on the ASX (as its primary listing) and on NASDAQ (as its secondary listing) was inverted and replaced with a new listing of AVITA Therapeutics on NASDAQ (as its primary listing) under the existing ticker symbol, "RCEL", and on the ASX (as its secondary listing) under the existing ticker symbol, "AVH". AVITA Therapeutics' shares of common stock trade on NASDAQ and its CDIs trade on ASX (with five CDIs trading on ASX representing one share of common stock on NASDAQ). On December 2, 2020, AVITA Therapeutics, Inc., changed its corporate name to AVITA Medical, Inc. after filing a Certificate of Amendment to its Certificate of Incorporation with the Secretary of State of the State of Delaware. The Company's change of name was registered with the Australian Securities and Investments Commission effective as from 6 January 2021. The Company's common stock continues to trade on NASDAQ under the symbol "RCEL" and the Company's CDIs continue to trade on the ASX under the ticker symbol "AVH".

COVID-19 Business Update and Risks Associated with COVID-19

The global COVID-19 pandemic presents significant risks to us and may have far reaching impacts on our business, operations, and financial results and condition, directly and indirectly, including, without limitation, impacts on: the health of our management and employees; manufacturing, distribution, marketing and sales operations; research and development activities, including clinical activities; and customer and patient behaviors.

Beginning in March 2020, the COVID-19 pandemic began impacting our operations and financial results. For example, on March 19, 2020, the Executive Department of the State of California issued Executive Order N-33-20, ordering all individuals in the State of California to stay at home or at their place of residence except as needed to maintain continuity of operations of federal critical infrastructure sectors. Our primary operations are located in Santa Clarita and Ventura, California. We have taken a variety of steps to address the impact of the COVID-19 pandemic, while attempting to minimize business disruption. Essential staff in manufacturing and limited support functions have continued to work from our locations following appropriate hygiene and social distancing protocols.

To reduce the risk to our employees and their families from potential exposure to COVID-19, all other staff have been required to work from home (excluding our field force). We have restricted non-essential travel to protect the health and safety of our employees and customers.

Moreover, beginning in March 2020, access to hospitals and other customer sites was restricted to essential personnel, which has negatively impacted our ability to promote the use of the RECELL System with physicians, and to enroll our clinical studies. In addition, some hospitals and other burn centers suspended the treatment of burn patients or re-distributed those patients to other treatment facilities and, together with a general reduction in broader economic activity (e.g., reduced travel, reduced mobility, suspension of certain business operations, etc.), this resulted in a reduction in the volume of burn procedures using the RECELL System in the immediate period following the implementation of those protective measures. In addition, more recently we have experienced periodic enrollment cessation due to COVID-19 as well as having individuals excluded because they have contracted COVID-19.

Approximately 50% of the Company's revenues come from twenty accounts with physicians and hospitals. These accounts as well are susceptible to the effects of COVID-19 and COVID-19 restrictions. To the extent that COVID-19 or other factors cause such physicians or hospitals to be unable to treat patients or delay the treatment of patients using the RECELL System in a particular quarter, or make patients unavailable because of COVID-19, our revenues could be negatively effected.

We are continuing to monitor the impact of the COVID-19 pandemic on our employees and customers and on the markets in which we operate and will take further actions that we consider prudent to address the COVID-19 pandemic, including reducing spending, while ensuring that we can support our customers and continue to develop our products. The ultimate extent of the impact of the COVID-19 pandemic on us remains highly uncertain and will depend on future developments and factors that continue to evolve. These factors, among others include the widespread vaccination of populations, especially in the U.S. and improvements in treatments and therapeutics for those with COVID-19, which are outside of our control, and could exist for an extended period of time even after the pandemic might end. Quarantines, shelter-in-place and similar government orders have also impacted and may continue to impact, our third-party manufacturers and suppliers, and could in turn adversely impact the availability or cost of materials, which could disrupt our supply chain.

Results of Operations for the three months ended December 31, 2020 compared to the three months ended December 31, 2019.

The table below summarizes the results of our continuing operations for each of the periods presented (in thousands).

1		Three months ended. December 31,			
)		2020	2019	\$ Change	% Change
1	Revenues	\$ 5,103	\$ 3,259	\$ 1,844	57%
	Cost of sales	821	846	(25)	-3%
1	Gross profit	4,282	2,413	1,869	77%
	BARDA income	449	386	63	16%
)	Operating expenses:				
	Sales and marketing expenses	3,600	3,972	(372)	-9%
	General and administrative expenses	3,401	7,107	(3,706)	-52%
	Research and development expenses	3,361	2,312	1,049	45%
	Total operating expenses	10,362	13,391	(3,029)	-23%
1	Operating loss	(5,631)	(10,592)	4,961	-47%
	Interest expense	3	9	(6)	-67%
)	Other income/(expense)	4	99	(95)	-96%
/	Loss before income taxes	(5,630)	(10,502)	4,872	-46%
	Income tax expense	11		11	100%
)	Net loss	\$(5,641)	\$(10,502)	\$ 4,861	-46%

Revenue of the RECELL System totaled \$5.1 million for the three months ended December 31, 2020, an increase of \$1.8 million or 57% over the \$3.3 million reported for the three months ended December 31, 2019. Consistent with the prior year, the current quarter increase in sales occurred in the United States as a result of the September 2018 FDA approval and commencement of the U.S. national market launch of the RECELL System in January 2019. Gross margin for the three months ended December 31, 2020 was 84% compared to 74% for the same period in 2019, driven largely by the extension of the product's shelf-life along with lower shipping costs and increased production at our Ventura facility.

BARDA income consisted of funding from the Biomedical Advanced Research and Development Authority ("**BARDA**"), under the <u>Assistant</u> Secretary for Preparedness and Response, within the U.S. Department of Health and Human Services, under ongoing USG Contract No. HHSO100201500028C. Under the BARDA grant, income of \$449,000 was recognized during the three months ended December 31, 2020 compared to income of \$386,000 for the three months ended December 31, 2019. BARDA income increased as a result of associated pivotal trials for treatment of pediatric scald injuries.

Operating costs for the three months ended December 31, 2020 totaled \$10.4 million, a \$3.0 million or 23% decrease as compared to the \$13.4 million incurred during the three months ended December 31, 2019. Sales and marketing expenses for the three months ended December 31, 2020 totaled \$3.6 million a decrease of \$372,000 or 9% as compared to the \$4.0 million for the three months ended December 31, 2019. The decrease in sales and marketing expenses is primarily due to lower travel expenses and conferences due to COVID-19 related to travel restrictions and higher costs incurred in the prior year associated with the product launch. General and administrative expenses totaled \$3.4 million for the three months ended December 31, 2019. The decrease of \$3.7 million or 52% as compared to the \$7.1 million recognized during the three months ended December 31, 2019. The decrease in travel expenses due to COVID-19 travel restrictions, a decrease in legal costs and a decrease to share-based compensation due to the reversal of previously recognized expense for unvested awards related to the resignation of an executive officer in the current quarter. Research and development expenses for the three months ended December 31, 2020 totaled \$3.4 million, an increase of \$1.0 million or 45% over the \$2.3 million recognized during the three months ended December 31, 2019. The increase was primarily attributed to ramping up clinical trials for treatment of vitiligo and pediatric scald injuries and other research and development costs associated with furthering the Company's pipeline.

Net loss for the three months ended December 31, 2020 was \$5.6 million, a decrease of \$4.9 million or 46% compared to the loss of \$10.5 million recognized during the three months ended December 31, 2019. The decrease in net loss was driven by the lower operating costs described above, partially offset by the higher revenue during the three months ended December 31, 2020.

Results of Operations for the six months ended December 31, 2020 compared to the six months ended December 31, 2019.

The table below summarizes the results of our continuing operations for each of the periods presented (in thousands).

2020 2019 \$ Change% ChangeRevenues\$ 10,163\$ 6,509\$ 3,654 $56%$ Cost of sales $1,750$ $1,465$ 285 $19%$ Gross profit $8,413$ $5,044$ $3,369$ $67%$ BARDA income $1,045$ $2,437$ $(1,392)$ $-57%$ Operating expenses: 5044 $3,269$ $67%$ Sales and marketing expenses $6,865$ $7,071$ (206) $-3%$ General and administrative expenses $6,735$ $4,131$ $2,604$ $63%$ Total operating expenses $25,303$ $21,731$ $3,572$ $16%$ Operating loss $(15,845)$ $(14,250)$ $(1,595)$ $11%$ Interest expense 10 20 (10) $-50%$ Other income/(expense) 8 202 (194) $-96%$ Loss before income taxes $(15,847)$ $(14,068)$ $(1,779)$ $13%$ Income tax expense 21 $ 21$ $100%$		Six Mont Decem			
Cost of sales $1,750$ $1,465$ 285 19% Gross profit $8,413$ $5,044$ $3,369$ 67% BARDA income $1,045$ $2,437$ $(1,392)$ -57% Operating expenses: 3 $6,865$ $7,071$ (206) -3% Sales and marketing expenses $6,865$ $7,071$ (206) -3% General and administrative expenses $6,735$ $4,131$ $2,604$ 63% Total operating expenses $25,303$ $21,731$ $3,572$ 16% Operating loss $(15,845)$ $(14,250)$ $(1,595)$ 11% Interest expense 10 20 (10) -50% Other income/(expense) 8 202 (194) -96% Loss before income taxes $(15,847)$ $(14,068)$ $(1,779)$ 13%		2020	2019	\$ Change	% Change
Gross profit $3,369$ 67% BARDA income $1,045$ $2,437$ $(1,392)$ -57% Operating expenses: $1,045$ $2,437$ $(1,392)$ -57% Sales and marketing expenses $6,865$ $7,071$ (206) -3% General and administrative expenses $11,703$ $10,529$ $1,174$ 11% Research and development expenses $6,735$ $4,131$ $2,604$ 63% Total operating expenses $25,303$ $21,731$ $3,572$ 16% Operating loss $(15,845)$ $(14,250)$ $(1,595)$ 11% Interest expense 10 20 (10) -50% Other income/(expense) 8 202 (194) -96% Loss before income taxes $(15,847)$ $(14,068)$ $(1,779)$ 13%	Revenues	\$ 10,163	\$ 6,509	\$ 3,654	56%
BARDA income 1,045 2,437 (1,392) -57% Operating expenses: 53les and marketing expenses 6,865 7,071 (206) -3% General and administrative expenses 6,865 7,071 (206) -3% General and administrative expenses 6,735 4,131 2,604 63% Total operating expenses 25,303 21,731 3,572 16% Operating loss (15,845) (14,250) (1,595) 11% Interest expense 10 20 (10) -50% Other income/(expense) 8 202 (194) -96% Loss before income taxes (15,847) (14,068) (1,779) 13%	Cost of sales	1,750	1,465	285	19%
Operating expenses:Sales and marketing expenses $6,865$ $7,071$ (206) -3% General and administrative expenses $11,703$ $10,529$ $1,174$ 11% Research and development expenses $6,735$ $4,131$ $2,604$ 63% Total operating expenses $25,303$ $21,731$ $3,572$ 16% Operating loss $(15,845)$ $(14,250)$ $(1,595)$ 11% Interest expense 10 20 (10) -50% Other income/(expense) 8 202 (194) -96% Loss before income taxes $(15,847)$ $(14,068)$ $(1,779)$ 13%	Gross profit	8,413	5,044	3,369	67%
Sales and marketing expenses $6,865$ $7,071$ (206) -3% General and administrative expenses $11,703$ $10,529$ $1,174$ 11% Research and development expenses $6,735$ $4,131$ $2,604$ 63% Total operating expenses $25,303$ $21,731$ $3,572$ 16% Operating loss $(15,845)$ $(14,250)$ $(1,595)$ 11% Interest expense 10 20 (10) -50% Other income/(expense) 8 202 (194) -96% Loss before income taxes $(15,847)$ $(14,068)$ $(1,779)$ 13%	BARDA income	1,045	2,437	(1,392)	-57%
General and administrative expenses $11,703$ $10,529$ $1,174$ 11% Research and development expenses $6,735$ $4,131$ $2,604$ 63% Total operating expenses $25,303$ $21,731$ $3,572$ 16% Operating loss $(15,845)$ $(14,250)$ $(1,595)$ 11% Interest expense 10 20 (10) -50% Other income/(expense) 8 202 (194) -96% Loss before income taxes $(15,847)$ $(14,068)$ $(1,779)$ 13%	Operating expenses:				
Research and development expenses $6,735$ $4,131$ $2,604$ 63% Total operating expenses $25,303$ $21,731$ $3,572$ 16% Operating loss $(15,845)$ $(14,250)$ $(1,595)$ 11% Interest expense 10 20 (10) -50% Other income/(expense) 8 202 (194) -96% Loss before income taxes $(15,847)$ $(14,068)$ $(1,779)$ 13%	Sales and marketing expenses	6,865	7,071	(206)	-3%
Total operating expenses $25,303$ $21,731$ $3,572$ 16% Operating loss $(15,845)$ $(14,250)$ $(1,595)$ 11% Interest expense 10 20 (10) -50% Other income/(expense) 8 202 (194) -96% Loss before income taxes $(15,847)$ $(14,068)$ $(1,779)$ 13%	General and administrative expenses	11,703	10,529	1,174	11%
Operating loss (15,845) (14,250) (1,595) 11% Interest expense 10 20 (10) -50% Other income/(expense) 8 202 (194) -96% Loss before income taxes (15,847) (14,068) (1,779) 13%	Research and development expenses	6,735	4,131	2,604	<u>63</u> %
Interest expense1020(10)-50%Other income/(expense)8202(194)-96%Loss before income taxes(15,847)(14,068)(1,779)13%	Total operating expenses	25,303	21,731	3,572	16%
Other income/(expense) 8 202 (194) -96% Loss before income taxes (15,847) (14,068) (1,779) 13%	Operating loss	(15,845)	(14,250)	(1,595)	11%
Loss before income taxes (15,847) (14,068) (1,779) 13%	Interest expense	10	20	(10)	-50%
	Other income/(expense)	8	202	(194)	-96%
Income tax expense 21 — 21 100%	Loss before income taxes	(15,847)	(14,068)	(1,779)	13%
	Income tax expense	21		21	100%
Net loss \$(15,868) \$(14,068) \$(1,800) 13%	Net loss	\$(15,868)	\$(14,068)	\$(1,800)	13%

Revenue of the RECELL System totaled \$10.2 million for the six months ended December 31, 2020, an increase of \$3.7 million or 56% over the \$6.5 million reported for the six months ended December 31, 2019. Consistent with the prior year, the increase in sales occurred in the United States as a result of the September 2018 FDA approval and commencement of the U.S. national market launch of the RECELL System in January 2019. Gross margin for the six months ended December 31, 2020 was 83% compared to 77% for the same period in 2019, driven largely by the extension of the product's shelf-life along with lower shipping costs and increased production at our Ventura facility.

BARDA income consisted of funding from the Biomedical Advanced Research and Development Authority ("BARDA"), under the Assistant Secretary for Preparedness and Response, within the U.S. Department of Health and Human Services, under ongoing USG Contract No. HHSO100201500028C. Under the BARDA grant, income of \$1.0 million was recognized during the six months ended December 31, 2020 compared to income of \$2.4 million for the six months ended December 31, 2019. BARDA arrangement declined as a result of wind-down of certain activities associated with supporting the U.S. FDA approval of the RECELL System as well as the compassionate use and continued access programs and was partially offset by associated pivotal trials for treatment of pediatric scald injuries.

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Operating costs for the six months ended December 31, 2020 totaled \$25.3 million, a \$3.6 million or 16% increase over the \$21.7 million incurred during the six months ended December 31, 2019. Sales and marketing expenses for the six months ended December 31, 2020 totaled \$6.9 million a decrease of \$206,000 or 3% as compared to the \$7.1 million for the six months ended December 31, 2019. The decrease in sales and marketing expenses is primarily due to lower travel and conferences expenses due to COVID-19 related to travel restrictions and higher costs incurred in the prior year associated with the product launch. General and administrative expenses totaled \$11.7 million for the six months ended December 31, 2019. The increase was driven by the Company's status as a cross listed entity on NASDAQ and the ASX, one-time professional service costs with an executive employee, partially offset by lower travel expenses due to COVID-19 restrictions, a decrease in legal costs and a decrease to share-based compensation due to the reversal of previously recognized expense for unvested awards related to the resignation of an executive officer in the current quarter. Research and development expenses for the six months ended December 31, 2019. The increase was primarily attributed to ramping up clinical trials for treatment of vitiligo and pediatric scald injuries and other research and development costs associated with furthering the Company's pipeline.

Net loss for the six months ended December 31, 2020 was \$15.9 million, an increase of \$1.8 million or 13% over the \$14.1 million recognized during the six months ended December 31, 2019. The increase in net loss was driven by the higher operating costs described above, partially offset by the higher revenue during the six months ended December 31, 2020. As a result of the U.S. national launch of the RECELL System in January 2019, and the expansion of research and development including multiple pivotal clinical studies seeking premarket approval from the FDA, operating expenses are expected to increase in future periods. These expenses are expected to be partially offset by increased commercial sales of the RECELL System.

Liquidity and Capital Resources

We expect to utilize cash reserves until U.S. sales of our products reach a level sufficient to fund ongoing operations for at least the next twelve months. The AVITA Group has historically funded its research and development activities, and more recently its substantial investment in sales and marketing activities, through raising capital by issuing securities, and it is expected that similar funding will be obtained to provide working capital if and when required. If the Company is unable to raise capital in the future, the Company may need to curtail expenditures by scaling back certain research and development or other programs.

The following table summarizes our cash flows for the periods presented (in thousands):

		Six Months ended December 31,		
	2020	2019		
Net cash used in operations	\$(13,388)	\$(9,534)		
Net cash used in investing activities	(635)	(246)		
Net cash provided/(used) in financing activities	(9)	76,840		
Effect of foreign exchange rate on cash and restricted cash	158	26		
Net increase (decrease) in cash and restricted cash	(13,874)	67,086		
Cash and restricted cash at beginning of the period	73,840	20,374		
Cash and restricted cash at end the period	59,966	87,460		

Six Months Ended December 31, 2020, and 2019.

Net cash used in operating activities was \$13.4 million and \$9.5 million during the six months ended December 31, 2020 and 2019, respectively. The increase was primarily due to higher operating costs associated with the expansion of research and development activities, and the status of being a cross listed entity on NASDAQ.

Net cash used in investing activities was \$635,000 and \$246,000 during the six months ended December 31, 2020 and 2019, respectively. Cash flows used for investing activities was primarily attributable to payments for the purchase of a property and equipment.

Net cash provided by (used by) financing activities was \$(9,000) and \$76,840 for the six months ended December 31, 2020 and 2019, respectively, and related to principal repayment of a finance lease in the current year and proceeds from the private placement in the prior year.

Capital management.

We aim to manage capital so that the Company continues as a going concern while also maintaining optimal returns to stockholders and benefits for other stakeholders. We also aim to maintain a capital structure that ensures the lowest cost of capital available to the Company. We regularly review the Company's capital structure and seek to take advantage of available opportunities to improve outcomes for the Company and its stockholders.

For the three months ended December 31, 2020, there were no dividends paid and we have no plans to commence the payment of dividends. We have no committed plans to issue further shares on the market but will continue to assess market conditions and the Company's cash flow requirements to ensure the Company is appropriately funded in order to pursue its various opportunities. There is no significant external borrowing at the reporting date. Neither the Company nor any of the subsidiaries are subject to externally imposed capital requirement.

Based on the foregoing, we believe that our existing and future resources and revenues generated from operations and current level of expenses from operations to be sufficient to satisfy our working capital requirements for at least the next 12 months.

Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements (as defined in the rules and regulations of the SEC) that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material investors.

Commitments and Contractual Obligations

Our contractual obligations consist of operating leases as described in Footnote 4. During November 2020, the Company remeasured the lease liability for an office lease due to a change in the lease term. In addition to the modification for the office lease, the Company entered into a new lease in November 2020 for additional warehouse space.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Financial instruments that potentially subject us to concentrations of credit risk consist primarily of cash. We maintain cash in three financial institutions. Management believes that such financial institutions are financially sound and, accordingly, minimal credit risk exists. We perform periodic evaluations of the relative credit standing of these institutions.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Our Chief Executive Officer and our Chief Financial Officer evaluated, with the participation of our management, the effectiveness of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form 10-Q. As of December 31, 2020, our Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures, as defined in Securities Exchange Act Rule 13a-15(e) and 15d-15(e), were effective.

Our disclosure controls and procedures have been formulated to ensure (i) that information that we are required to disclose in reports that we file or submit under the Securities Exchange Act of 1934 was recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms and (ii) that the information required to be disclosed by us is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures.

Changes in Internal Controls over Financial Reporting

There was no change in our internal controls over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Aet) during the second quarter of fiscal year 2021 covered by this Quarterly Report on Form 10-Q that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting. We have not experienced any material impact to our internal controls over financial reporting despite the fact that many of our employees are working remotely due to the COVID-19 pandemic. We are continually monitoring and assessing the impact of the COVID-19 situation on our internal controls to minimize any undesirable effect on control design and operating effectiveness.

Part II - Other Information

Item 1. LEGAL PROCEEDINGS

None.

Item 1A. Risk Factors

Refer to "COVID-19 Business Update and Risks Associated with COVID-19" in Part 1 above.

Item 2. Item 3. Item 4. Item 5.

UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

DEFAULTS UPON SENIOR SECURITIES

None.

MINE SAFETY DISCLOSURES

Not applicable.

OTHER INFORMATION

None

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Item 6. EXHIBITS

(a) The following exhibits are filed as part of the Quarterly Report on Form 10-Q:

Exhibit <u>No.</u>	Description
3.1*	Amendment to Certificate of Incorporation
31.1	Rule 13a-14(a) Certification of Chief Executive Officer
31.2	Rule 13a-14(a) Certification of Chief Financial Officer
32	18 U.S.C. Section 1350 Certifications
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase

Incorporated by reference to Exhibit 3.1 to Form 8-K of the Registrant filed December 2, 2020 29

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: February 16, 2021

AVITA MEDICAL, INC.

By: /s/ Dr. Michael Perry

Dr. Michael Perry President and Chief Executive Officer (Principal Executive Officer)

By: /s/ Sean Ekins

Sean Ekins Sr. VP of Finance (Interim Principal Financial and Accounting Officer)

CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Dr. Michael Perry, certify that:

I have reviewed this quarterly report on Form 10-O of AVITA Medical, Inc.

Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.

Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.

The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

- designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our a) supervision, to ensure that material information relating to the registrant, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about c) the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's d) most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

- all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are a) reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

/s/ Dr. Michael Perry

Dr. Michael Perry Name: Title: President and Chief Executive Officer (Principal Executive Officer)

CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Sean Ekins, certify that:

I have reviewed this quarterly report on Form 10-O of AVITA Medical, Inc.

Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.

Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.

The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

- designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our a) supervision, to ensure that material information relating to the registrant, is made known to us by others within those entities, particularly during the period in which this report is being prepared.
- b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.
- evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about c) the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's d) most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

- all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are a) reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

/s/ Sean Ekins

Name: Sean Ekins Title: Sr. VP of Finance (Interim Principal Financial and Accounting Officer)

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code), each of the undersigned officers of AVITA Medical, Inc. (the "Company"), does hereby certify, to such officer's knowledge, that:

The Quarterly Report on Form 10-Q for the period ended December 31, 2020 of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: February 16, 2021

/s/ Dr. Michael Perry

Name: Dr. Michael Perry Title: President and Chief Executive Officer (Principal Executive Officer)

Dated: February 16, 2021

/s/ Sean Ekins

Name: Sean Ekins Title: Sr. VP of Finance (Interim Principal Financial and Accounting Officer)

These certifications are furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by such Act, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Such certifications will not be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the Company specifically incorporates them by reference.